

Business and Independent Contractor Opportunities

Roto-Rooter takes the risk away

Join Roto-Rooter's independent contracting team and enjoy the best of both worlds — running your own business while enjoying the support of a large national company with a famous brand name and spotless reputation with customers.

Roto-Rooter offers:

- Advertising, including yellow pages, radio, TV, billboards, direct mail
- Telephone equipment and payment of monthly telephone bills
- Use of the famous Roto-Rooter name and jingle
- Complete computer system and software
- 24-hour software support line
- Training on proven business methods
- Identity items such as truck decals, uniform patches, etc.
- Equipment, including drain cleaning machines, water jetters, cameras, backhoes, pump trucks and other heavy equipment
- Management, accounting and marketing support

Here's how it works:

Contractor territories are owned by Roto-Rooter and are generally in select markets with a population ranging from 200,000 to 1,000,000. Through a licensing agreement, Roto-Rooter contracts with an individual(s) to run a Roto-Rooter business in the territory. Most contractors are husband and wife teams, with the husband doing some of the service work himself and supervising the service force, while the wife takes service calls and manages the office. However, there are also partnerships and single individuals who run successful Roto-Rooter contractor businesses.

The contractor keeps his portion of all labor sales plus 100% of all parts and consumer product sales. After expenses, a contractor's yearly income will range between 8% and 13% of customer sales. Your own ambition and hard work will determine the size and profitability of the business you are able to grow.

What it takes to be a Roto-Rooter contractor

Roto-Rooter is looking for ambitious, innovative and technically competent individuals. Good management skills and a desire to grow the business are also necessary. A contractor must possess or be willing to obtain a plumbing license, or the contractor must employ a licensed plumber.



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Benefits of joining the Roto-Rooter team

- Be your own boss
- Opportunity to run your own business and manage others
- Support of a national company
- Established customer and sales base
- Paid advertising program
- Relocation opportunities (if desired)
- Proven operating systems

Next steps

If you are interested in learning more about contractor opportunities with Roto-Rooter, please e-mail us at contractorrecurring@rrsc.com or call our national management recruiter at 1-800-780-3292. We would be happy to answer any questions and discuss next steps.

